



MAKE PROJECTS
EAT WELL. DO GOOD.

Our Mission:

To empower refugee and immigrant women and youth with the job readiness skills to achieve their dreams.

2022 Impact Snapshot

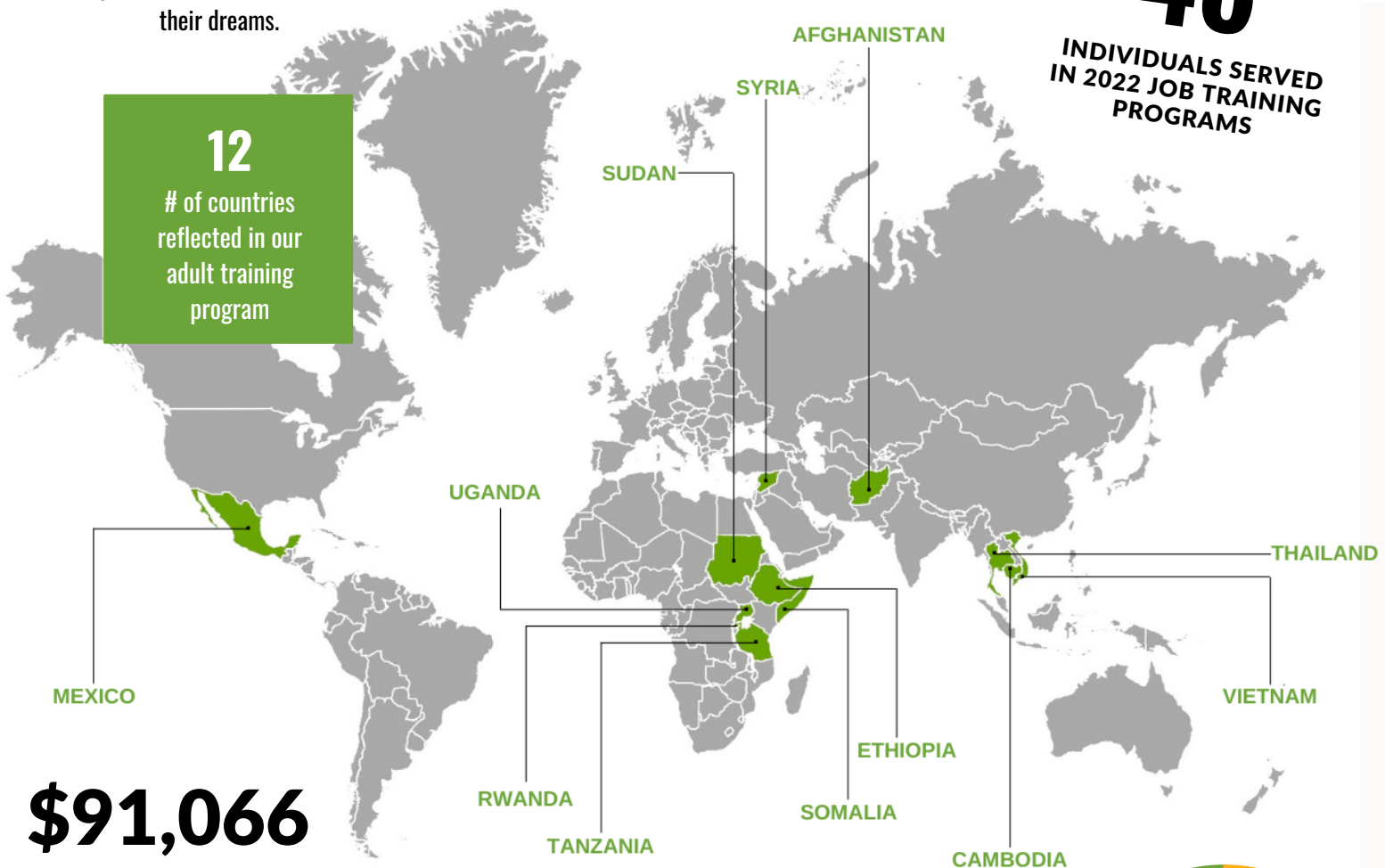
AS OF NOVEMBER 2022

46

INDIVIDUALS SERVED
IN 2022 JOB TRAINING
PROGRAMS

12

of countries
reflected in our
adult training
program



\$91,066

total wages and tips paid in 2022
to program participants supporting 46 low-income
refugee and immigrant families in San Diego



One of our many inspiring 2022 success stories is **Muna** (left), who travelled a long journey from a refugee camp in Ethiopia to San Diego where she now lives with her husband and children. While Muna diligently attended ESL classes, she admitted, ***"I knew vocabulary, but I didn't know how to use the words. I didn't have confidence speaking. I was so scared. I thought, 'I cannot work.'"***

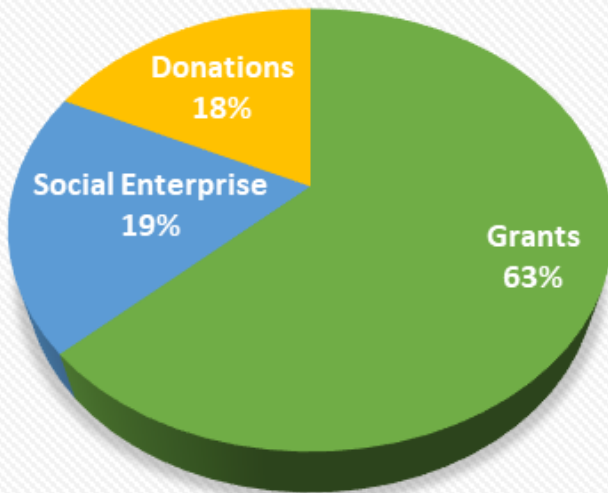
This past October, Muna graduated and after finishing two days of training at Macy's last week, Muna reflects proudly on all that she's accomplished, ***"Now I believe in myself. MAKE has taught me I can do anything!"***

64%

2022 graduates
employed in
permanent jobs

2022 Impact Snapshot (continued)

2022 Funding Sources



Grants: \$404,358

- Increased grant income by 11% from 2021

Social Enterprise: \$122,633*

- Overcame Q1 Omicron slump with a 200% increase in restaurant sales
- Expanded Thursday dinner service, wine & beer menu and private events menu
- Launched private events & catering in Q4 with nearly \$10k of private events booked for December 2022

Donations: \$114,359*

- Increased philanthropic revenue by 200% from 2021

*As of 11/16/22 - we expect to keep growing!

Voices from our MAKE Community



Recent graduate, Mia, was a delight to everyone who met her! How did the program impact her? In her words, ***"I have grown as a person that now knows more about taking responsibility and becoming better at time management. I am more resilient as a worker and becoming better at communication."***



In September 2022, we celebrated Sokyum's 1-year work anniversary at Seneca Restaurant. Here she is with Executive Chef Shane who says ***"She is so amazing. We literally call her mama."***



UCSD Professor Gary Fields is also a MAKE Cafe fan who says, ***"We do all our own cooking. But when we go out, this is the only place we go! I like the food, the whole concept, the idea of helping people who come to this country under difficult circumstances."***



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